

Martin Doering
... (Straße) ...
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Webasto AG
Geschäftsleitung
Kraillinger Straße 5

82131 Stockdorf

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very honored Mr. Webasto,

I write you on English, because of your advertising, where you always say: „feel the drive“. Luckywise I am the English tongue powerful because I learned many English in the school, so that I can oversit into German and understand what you mean – theoretically. Practically unfortunately not: I saw the TV-spot very often and I always asked me, how I should „feel the drive“, when you produce standheatings, pushroofs and climate-equipment – that wanted absolutely not in my head.

Take we to byplay the standheating: It is only working while the standing, so there is no feeling of drive at all! Or take we the pushroof: When it is closed, you feel absolute nothing, and when it is open, you feel not the drive but only the drivewind, and that can become very unpleasant. The climate-equipment doesn't help me feeling the drive too; it cools down and heats up – dependent from your inputting. I can turn and wend it how I will: I understand only railway station!

I tried ever again to come therebehind it, but I failed. When I kick on the gas, I feel the drive (my car has a lot of horses, so I feel a lot of drive, must you know). But I just have no idea, what standing and / or heating has to do with drive-feeling.

Then I thought, when you so many money outgive for your advertising, must you have thought yourself something thereby, and therefor I write you, in the hope to become an answer upon my question. You must also know, that my car has no standheating and I always angried myself not to have ordered it from the beginning on – special in winter now. So I thought about afterbuying a standheating from Webasto, because the carseller told me, that yours are the best.

Now I am confused: I would really buy a standheating, but I want to be sure, that the production of „drive-feeling“ from the heating corresponds with the horses of my car and don't work against another, because than all the expensive horsestrongings would be for the cat.

I hope, you can answer my question and help me in this matter. Then would I you sure awaybuy a standheating.

With friendly greetings